



# As a business and IT leader, do any of these challenges resonate with you?

Limited Options to Choose From

Your standard IT

training vendor partnerships are holding you back and you can't get the latest, best-in-class options from niche providers. This leaves you with little or no room for better options, negotiations, or

economies of scale.

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Identifying the Right Vendors at Point of Need

Identifying the right vendor for ad hoc or unplanned needs really stretches the bandwidth of high-value in-house resources, adds significant administrative overhead, and leaves you with a pool of disparate IT training vendors.

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Inconsistency in Quality and Pricing

A disparate pool of IT vendors which is not centrally sourced or managed usually results in inconsistent quality, conflicting delivery styles, and erratic pricing and billing frameworks.



No Clear Line of Sight on Future Demand

When most IT training is sourced only at the point of need, it limits the ability to optimize the overall IT training budget and spend through a process of smart demand planning and forecasting.

Redundancy and Duplication Across the Enterprise

Without a
centralized view of
your IT training
needs aligned to
organizational
business goals,
your organization
could have multiple
IT training vendors
serving similar
needs leading to
redundancy and
duplication across
the enterprise.



If you have similar challenges, we've got you covered. Give your businesses the advantage of one-stop sourcing, strategy, execution, and seamless scalability with NIIT's IT Training Aggregation services.



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NIIT's comprehensive IT Training Aggregation Services eliminate the element of recurrent vendor sourcing, reducing administrative effort and ensuring that your learners have a consistent and effective learning experience across the enterprise.

With a robust end-to-end solution from NIIT, you get a clear line of sight on all your IT training requests tracking them from inception to closure to help you optimize budget and spend.

NIIT's approach to IT Training Aggregation is built on a strong foundation of People, Process and Technology elements to ensure a successful, optimized, enterprise-wide IT Training strategy and execution.

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#### **PEOPLE**

Dedicated single-point team of experts for all your IT Training Requirements



Dedicated one-stop team for requirements



Experienced IT Training sourcing experts



Administrative and operational experts



Best-in-class vendor network



Technology expertise for vendor screening



Well-versed with the latest technologies

### **PROCESSES**

Best-in-class processes aligned to your business and IT Training Needs



Demand Planning



Standardized Pricing



IT Course Scheduling & Delivery



Standardized Governance



Approval Workflow



Business Alignment Mapping



Feedback Collection

#### **TECHNOLOGY**

End-to-end visibility of your IT training landscape enabled through technology



One-stop Request Portal



Real-time Request Tracking



Comprehensive Centralized IT Training Catalog



Dashboards for complete visibility



End-to-end monitoring and analytics



Clear line of sight on IT training spend



## With NIIT, you have the advantage of:



Increased alignment of your IT Training spend and outcome to organizational business goals.



Reduction in the effort and time your in-house resources spend on activities like sourcing IT Training.



Standardized pricing & governance processes to effectively utilize your IT Training budget.



Improved predictability & readiness for future planned or ad hoc needs with smart Demand Planning creation or support.



Access to a network of best-in-class IT training vendors and courses for every need to deliver high quality and consistent IT training at global scale.



Clear line of sight from request to closure with effective tracking and measurement of your IT training spend.



Continuous improvement measures including standardizing curricula and catalogs.



Reduced and optimized costs through the elimination of overheads and identification of cost-effective vendors and delivery mechanisms.

