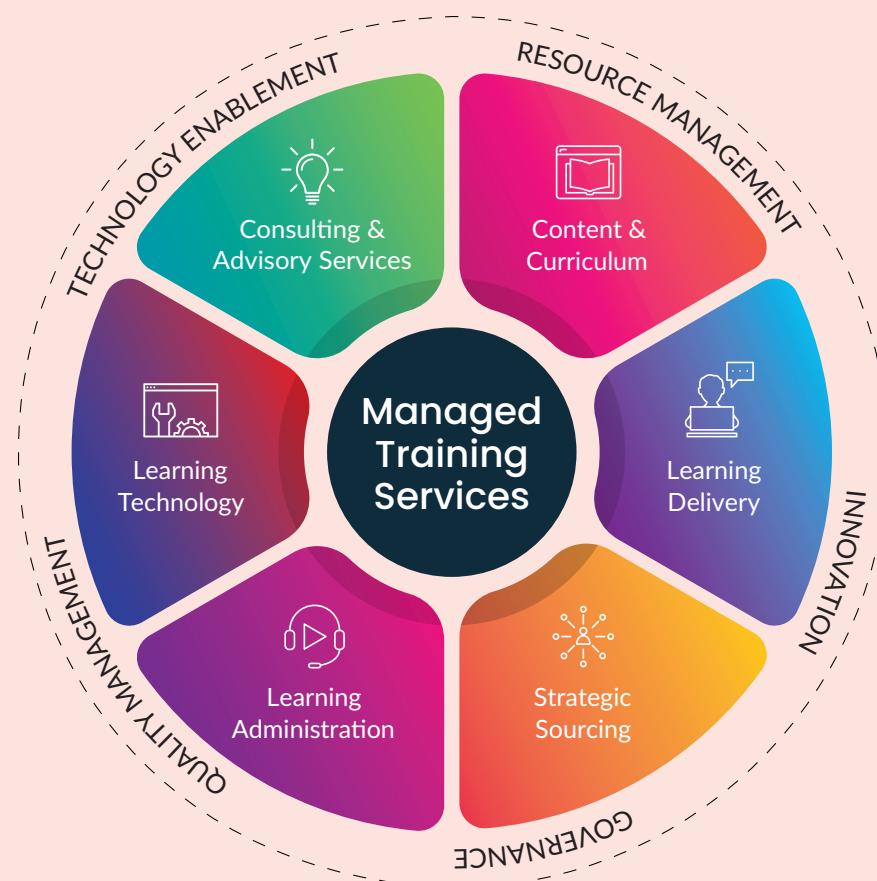




NIIT

Managed Training Services

The world's best
companies trust NIIT to
transform learning.



We know the world is changing and L&D is at the epicenter of this change. As we prepare for the future of work, L&D teams need to be more agile, flexible, and adaptive than they were ever before.

At NIIT, we've spent the last four decades perfecting the learning ecosystem. An ecosystem that is efficient and ready to respond to any challenge business teams may throw at it. An ecosystem that delivers high value and impact enabling people and businesses to grow.

Our comprehensive, high impact managed learning solutions weave together the best of learning theory, technology, operations, and services to enable a thriving workforce.

That's why almost 100 of the Fortune and Global 500 companies trust us to transform learning for high impact.



40+ Years of pure play learning experience	30 Global presence in 30 countries	100+ Fortune and Global 500 customers	400+ Honors and Awards	40M Learners touched globally
21K Hours of custom content developed annually	150K+ Annual Training Days	9M+ Annual learner transactions	2.5K Strong global trainer network	5.5K L&D suppliers worldwide

Industries We Serve



Awards

 378 Brandon Hall HCM and Tech Awards	 20 CLO Learning in Practice Awards	 10 Learning Technologies Awards	 2 ATD Excellence in Practice Awards	
 Accredited Gold Standard by the LPI, 2 LPI Awards	 Number One in Innovation and Size of Deal for L&D, 2022	 Top 20 Companies in Learning Services	 Top 20 Companies in Content Development	
 Top 20 Companies in IT & Tech Training	 Top 20 Companies Experiential Learning	 Top 20 Companies in Advanced Learning Technologies	 Leader in NelsonHall NEAT for Learning Services 2023	 Strategic Leader in Fosway 9-grid™ for Digital Learning



Curriculum Design and Custom Content

NIIT is the world's largest and most capable providers of custom content globally. Whether is high-end immersive learning with AR, VR and 360 video or bite-sized microlearning videos, we develop learning content in every modality at scale. With our award-winning E=MC5 approach and award-winning Critical Mistake Analysis methodology developed at the Institute of Learning Sciences at Northwestern University, our content is developed on the principles of natural learning and designed to deliver tangible business impact. With over 21,000 hours of custom content delivered annually, our best practices allow us to deliver high quality content at scale against predictable timelines.

Virtual Reality	Augmented Reality	Mixed Reality
Gamification	3D Simulations	360 Interactive Video
Broadcast Video	Scenario-based Elearning	Animated Illustration
Multimedia Video	Talking Heads Video	Whiteboard Animation

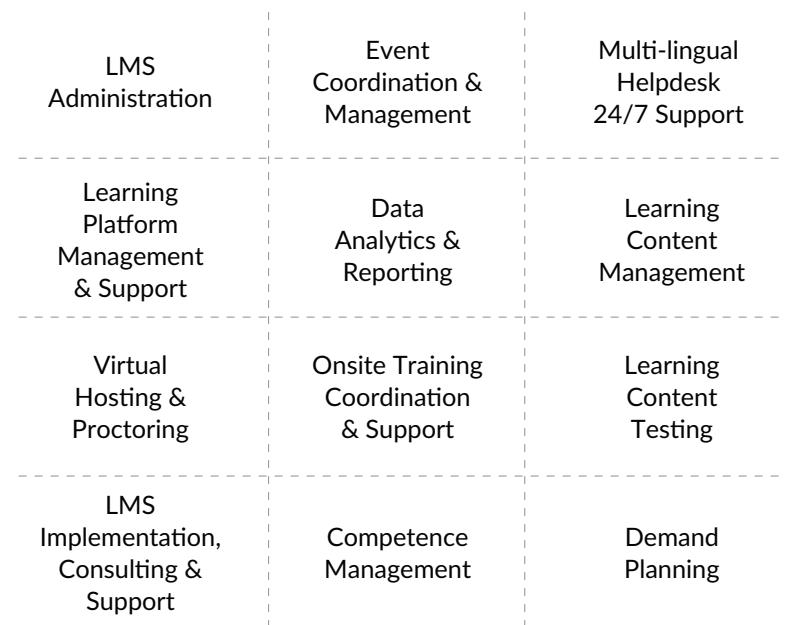
Transformation Story

For a leading provider of insurance to military families, NIIT transformed the legacy instructor-led new hire and upskill programs to reduce time to proficiency and increase new hire productivity. With our Critical Mistake Analysis methodology, NIIT reduced program length by 29% which resulted in \$15 annual million savings in productivity costs with a 27% increase in proficiency.



Learning Administration

With over 40 years of experience in learning administration and management, NIIT leads the industry in custom learning administration services. Built on proven best practices, our system for learning process management is unmatched in the industry for operations, service level, and cost. Our success in transforming learning administration is no accident. Our systems bring together decades of deep-dive experience, fool-proof process automation, and scalable, flexible business models that can take on fluctuating volumes and demand. The result? A seamless, noise-free, custom operational model that aligns with your business and releases your learning teams from managing day-to-day learning administration.



800
Dedicated FTEs

50
Countries Served

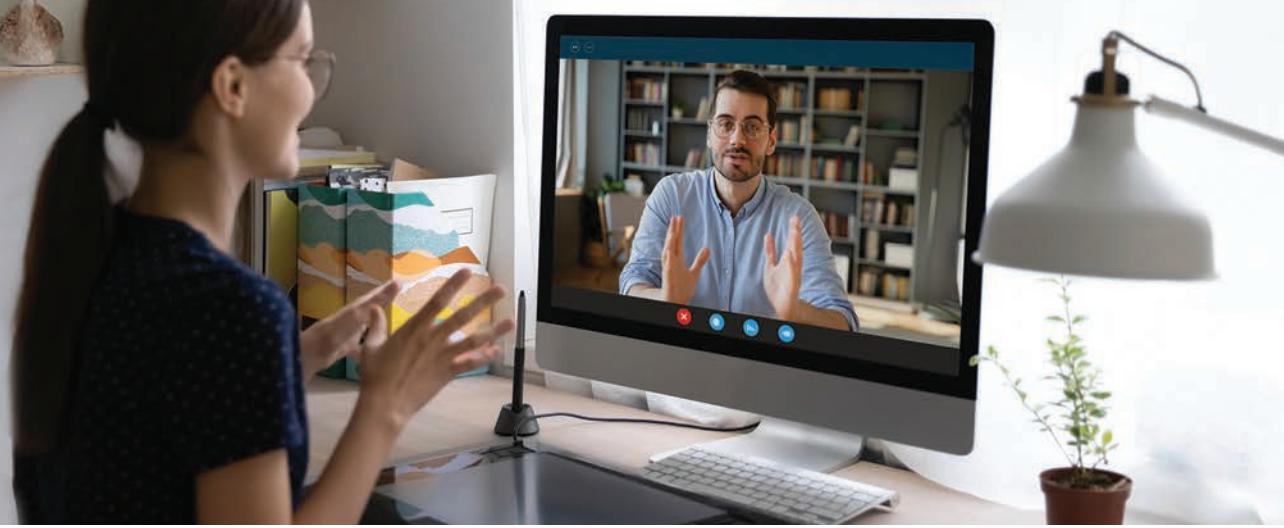
9M
Requests Managed Annually

4.8/5
Average Customer Satisfaction Scores

30
Languages Supported

Transformation Story

NIIT has transformed global internal learning administration for a leading oil and gas company with centralized, standardized learning event management and coordination services for over 200,000 employees and learners across the company's extended enterprise including gas stations. NIIT has helped the company save over \$15 million through overall operational savings as well as venue booking amounts. With over 5000 events managed annually, NIIT has increased fill rates by 5% and expanded service coverage from a limited subset of learning portfolios to comprehensive coverage with a dual-shore 120-member team across twelve hubs.



Learning Delivery

At NIIT, we develop armies of trainers, so you don't have to. In a new world where new content modalities are transforming how employees consume learning, having large in-house teams of trainers and facilitators leads to high fixed costs with low instructor utilization. You need a partner who can take on your challenges of scalability and reach while minimizing fixed costs and maximizing trainer utilization. Our worldwide network of over 2,500 instructors and a best-in-class partner network helps us provide unmatched global scale with regional flexibility in over 40 countries worldwide. We have a comprehensive global delivery model that ranges from classroom-based training to virtual instructor led training to serve over half a million learners each year.

Dedicated, Customized Trainer Teams	Comprehensive multimodal global delivery model	Agile and scalable model to manage volume fluctuations.
Maximize trainer utilization	Flexible Pay-Per-Use Model	Upskilling, cross skilling and competence management
Optimize fill rates through technology enabled solutions.	Demand planning and forecasting	Multi-shore staffing model

2500

Strong Global Trainer Network

0.5

Million Learners Served

4.6

Average Trainer Score

150K+

Annual Training Days

24

Languages Supported

Transformation Story

NIIT provides end-to-end managed training services to the world's largest Open-Source provider. We design and create training content and provide training delivery and administration services over the company's technology platform which have resulted in 365% ROI on training over three years. NIIT's services include consulting, administration support and technical labs across 80 cities in seven languages for over 5.8K events and 27K learners.



Strategic Sourcing

We understand that your budget for learning is a business investment, and our sourcing and vendor management approach, processes, and technology are designed to get you the highest ROI possible on that investment. NIIT's strategic sourcing service addresses the entire lifecycle of vendor-provided training. Offering end-to-end vendor management that enables internal resources to focus on strategic learning initiatives, NIIT delivers access to best-in-class learning, scalable and regional flexibility, and rationalization of courses, vendors, participation, and delivery. With an industry-leading network of learning providers, and a full suite of support services, we help you standardize and optimize your vendor ecosystem with dramatic improvements in spend and service levels.

Addresses the entire lifecycle of vendor provided training	End to end Vendor Management to help free up resources.	Cost reduction & access to best-in-class learning providers
Full suite of support services	Scalable with regional & multi-lingual flexibility at a global scale	Neutral provider - does not own any content - only utilizes third-party providers.
Rationalize courses, vendors, participation, & delivery mode.	Unbundle content & facilitation	Eliminate scrap

5-10%

Reduction in direct costs by rationalizing courses

100%

Transparency of training spend

99.97%

Savings in unbundling content and facilitation

55K+

Strong Global Supplier Network

50

Countries Supported

Transformation Story

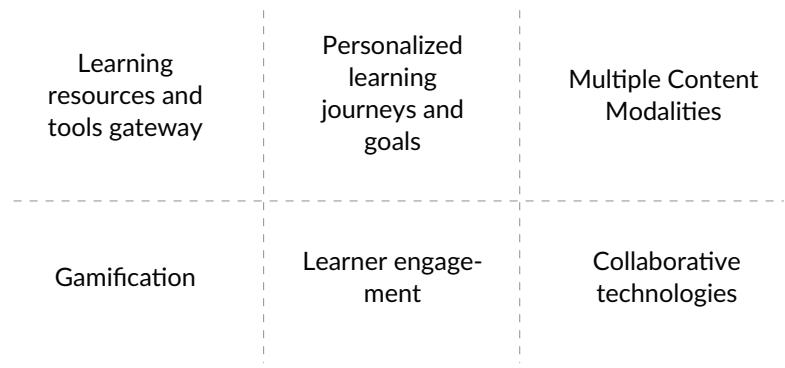
NIIT Strategic Sourcing Services for a large global oil and gas corporation enabled the organization to centralize and optimize the number of L&D vendors for external and third-party training by 73% while rationalizing the portfolio and improving process efficiency at reduced costs.



Learning Technology

With a plethora of technology options available, our goal is to help you leverage technology to enable your learning ecosystem to work in alignment with your business. NIIT's award-winning AI-driven learning platform collates content from multiple sources into meaningful learning pathways that can be connected to performance management systems to provide performance-based learning recommendations.

We also help organizations implement and manage complex technology integrations between LMS, LXP and multiple HCM tech platforms.



Transformation Story

Our award-winning platform for a leading global insurance company has earned over 100 international awards. Supporting over 200,000 hours of online learning for sales associates across 50 countries, in 15 languages, our platform has helped sales associates across the extended enterprise improve average productivity and ticket size of business by 20%. Moreover, the high level of engagement and performance improvement enabled by the platform has resulted in 10% higher retention in an industry with high attrition rates.



Consulting and Advisory Services

Today's learning organizations are experiencing profound changes and there has rarely been more pressure to deliver outcomes. That's why our consulting and advisory services are focused on helping you improve the effectiveness and efficiency of your training initiatives. Many learning consultants offer learning strategies, but we believe that any strategy is only as good as its impact. When we recommend a strategy, we will partner with you to implement the strategy. Our partnership with our clients leaves nothing to chance. Our seasoned team brings relevant and timely insights from their own experiences across a wide variety of clients and industries.

Talent Strategy and Business Alignment:

Roadmaps, skills & competency analysis, and sourcing strategies

Talent Acquisition:

Align talent sourcing strategy to support and develop new talent pools , scalable "build, borrow, or buy" approach

Learning Transformation: Comprehensive services & proven strategies for all internal/external needs around learning transformation.

Employee and Learner Experience:

Modern & efficient approaches to factors that impact learner engagement, strategies to drive learner experience

Leadership:

High potential leadership development, succession planning, leader-based team development models

Talent and Learning Technology:

Best-in-class analysis, RFP support and evaluation, and recommendations

Transformation Story

Our consulting and advisory services team partnered with a leading global pharmaceutical company to help them transition from decentralized, shadow learning functions to a centralized, federated learning ecosystem with a Central University and regional hubs. This involved consolidating learning from 27 learning management systems to a single LMS. The company was able to transition from ad-hoc and unoptimized administrative processes to a standardized, optimized, and shared services model. With Global & local standardized catalogs, centrally managed spend, strategic and centralized vendor management and an efficient hub structure, they have been able to create a learning ecosystem that has transformed learning and development across the organization.

Specialized Learning and Talent Solutions

As organizations prepare for the Future of Work, our specialized learning and talent solutions are designed to help them navigate their next big challenge.



CUSTOMER EDUCATION



IMMERSIVE LEARNING



TALENT PIPELINE AS A SERVICE



LEADERSHIP AND PROFESSIONAL SKILLS



DIGITAL AND IT SKILLS



MANAGED TALENT SERVICES



HCM TECH AND CONSULTING



DIVERSITY, EQUITY & INCLUSION

“

The vendor I want to point out here is NIIT, a company we've partnered with in our Adaptive Learning research and content development. NIIT is a highly expert team of 2600+ people with 34 global design, service, and delivery centers around the world. While they don't buy up learning tech companies, they have grown at a profitable rate for more than 30 years. NIIT's clients include many of the world's largest companies. NIIT's independence from technology vendors gives them some advantages. They work with any and all L&D technologies, and they are also experts in VR, micro-learning, adaptive learning, and learning in the flow of work. And this is how complex this has become: today companies want capability academies, skills taxonomies, virtual reality, and all sorts of micro-learning, credentialing, and industry-specific content.

—
JOSH BERSIN

”

What Our Customers Say

WE LISTEN

"Listening to customers - That's NIIT's DNA. You all are very customer focused and you should be very proud of that. You really care about understanding what we want and work hard to fulfill our expectations."

WE RESPOND

"Love the governance. Weekly tactical meetings, bi-weekly / monthly and quarterly meetings are very useful. NIIT is VERY responsive - they've never said no to anything we've asked for and always shown willingness to explore solutions and have always found them for us."

WE CONTINUOUSLY IMPROVE AND INNOVATE

"The Customer Experience Platform (CXP) is a HUGE help. I can now do my meetings with my bosses easily- in the last meeting I just opened things in the CXP and showed them real-time info. The day-to-day data for my team is also fantastic. The customization of CXP was great and the team offered lots of suggestions. The transparency is great and it's much easier to track and measure KPIs. NIIT is always eager to improve."

RANKED #1 IN INNOVATION AND DEAL SIZE

By our customers in the 2022 HRO Today Baker's Dozen Customer Satisfaction Ratings.

NIIT has an extremely strong and robust governance process which includes periodic touchpoints, real-time dashboards and reporting through the Customer Experience Platform (CXP), best-in-class processes for project management, risk management, and change management.





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ATLANTA | BERGEN | DUBLIN | GURUGRAM | LONDON | ROCHESTER
SHEFFIELD | SHANGHAI | TOULOUSE | VANCOUVER

For questions or comments, please write to businessimpact@niit.com.