

**Consolidated Profit and Loss Account**
For the Period ended September 30, 2024

Particulars (INR Mn)	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25	
Net Revenue	3,819	3,913	3,979	15,535	4,072	3,974	
	YoY	27%	8%	3%	14%	7%	4%
	QoQ	0%	2%	2%	0%	2%	-2%
Operating Expenses	2,910	2,979	2,984	11,773	3,048	3,039	
Operating Profit (EBITDA)	910	934	995	3,762	1,024	936	
EBITDA margin	24%	24%	25%	24%	25%	24%	
Depreciation	170	143	127	592	140	153	
Other Income (incl Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)*	(66)	(16)	(29)	(200)	(72)	(38)	
Profit Before Tax	674	776	839	2,971	812	745	
Tax	205	208	294	839	212	175	
PAT	469	568	544	2,132	600	570	
EPS (INR)	3.48	4.21	4.02	15.82	4.43	4.20	

Note : *Including Non-Operating/Transtory expenses related to Demerger and notional expenses/charges related to StC Acquisition



Customer Metrics	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
No. of MTS Customers	85	86	87	87	89	91
Revenue Visibility (USD Mn)	350	348	335	335	350	368

Customer Contribution (Share of Revenue)	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
Top 5 Customers	41%	39%	39%	39%	37%	34%
Top 10 Customers	58%	56%	58%	58%	56%	53%
Top 20 Customers	76%	75%	76%	76%	76%	75%

Revenue Mix - By Industry	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
Technology & Telecom	24%	24%	21%	21%	20%	23%
Management Consulting & Professional Services	15%	13%	15%	15%	15%	11%
Energy & Commodities	12%	12%	12%	12%	11%	11%
Aviation & Aerospace	10%	10%	10%	10%	10%	9%
Life Sciences And Healthcare	9%	11%	14%	14%	14%	13%
BFSI	8%	9%	9%	9%	10%	14%
Others	22%	20%	19%	19%	20%	19%



Balance Sheet Metrics

	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
DSO days	46	59	53	55	55	50
Net Cash (INR Mn)	4,809	5,599	5,659	5,659	6,489	6,554

People

	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
Headcount*	2,468	2,417	2,396	2,396	2,358	2,323

* Not including retainers/project resources

Shareholding Pattern

	Q2 FY24	Q3 FY24	Q4 FY24	FY24	Q1 FY25	Q2 FY25
Promoters	34.8%	34.7%	34.6%	34.6%	34.6%	34.6%
FPIs	18.9%	17.8%	18.2%	18.2%	18.3%	17.7%
MFs, FIs and Banks	15.8%	16.4%	17.8%	17.8%	17.3%	18.7%
Others	30.4%	31.2%	29.4%	29.4%	29.8%	29.1%
Total*	100%	100%	100%	100%	100%	100%

*Percentage may not add to 100% due to rounding.