



Consolidated Profit and Loss Account
For the Period ended June 30, 2025

Particulars (INR Mn)	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
Net Revenue	4,072	3,974	4,189	4,297	16,533	4,514
YoY	7%	4%	7%	8%	6%	11%
QoQ	2%	-2%	5%	3%		5%
Operating Expenses	3,048	3,039	3,243	3,440	12,770	3,562
Operating Profit (EBITDA)	1,024	936	946	857	3,763	951
EBITDA margin	25%	24%	23%	20%	23%	21%
Depreciation	140	153	159	167	619	181
Other Income (incl'd Net Interest, Forex Gain/ (Loss), Misc Income & Exceptional Items)*	(72)	(38)	26	3	(80)	(40)
Profit Before Tax	812	745	813	693	3,064	730
Tax	212	175	195	206	789	237
PAT	600	570	617	487	2,275	493
EPS (INR)	4.43	4.20	4.54	3.58	16.75	3.62

*Note : *Including Transaction Expenses for M&A, Non-Operating/Transitory expenses related to Demerger and notional expenses/charges related to StC Acquisition*



Customer Metrics

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
No. of MTS Customers	89	91	92	93	93	95
Revenue Visibility (USD Mn)	350	368	391	390	390	388

Customer Contribution (Share of Revenue)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
Top 5 Customers	37%	34%	32%	36%	33%	36%
Top 10 Customers	56%	53%	52%	53%	52%	54%
Top 20 Customers	76%	75%	75%	76%	75%	76%

Revenue Mix - By Industry

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
Technology & Telecom	21.2%	23.5%	25.1%	25.6%	23.9%	27.0%
Management Consulting & Professional Services	14.4%	10.4%	10.1%	12.8%	12.0%	12.9%
Energy & Commodities	11.1%	11.2%	11.3%	11.0%	11.2%	10.3%
Aviation & Aerospace	9.7%	9.2%	9.1%	8.7%	9.2%	8.7%
Life Sciences And Healthcare	13.4%	13.2%	14.1%	13.6%	13.6%	14.1%
BFSI	10.2%	13.6%	13.3%	12.2%	12.3%	11.3%
Others	20.0%	18.9%	17.0%	16.1%	18.0%	15.7%



MANAGED
TRAINING
SERVICES

Balance Sheet Metrics

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
DSO days	55	50	62	56	56	68
Net Cash (INR Mn)	6,489	6,554	6,999	7,036	7,036	7,704

People

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
Headcount*	2,358	2,323	2,356	2,410	2,410	2,390

* Not including retainers/ project resources

Shareholding Pattern

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	FY25	Q1 FY26
Promoters	34.6%	34.5%	34.5%	34.4%	34.4%	34.4%
FPIs	18.3%	17.7%	17.6%	17.6%	17.6%	17.5%
MFs, FIIs and Banks	17.3%	18.7%	21.5%	21.9%	21.9%	22.2%
Others	29.8%	29.1%	26.4%	26.1%	26.1%	26.0%
Total*	100%	100%	100%	100%	100%	100%

*Percentage may not add to 100% due to rounding.